

Clément Bilon

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Age: 23 years old
Driving: clean driving licence

Second year of Master's Degree in Shipping and Trading

International work experiences

- 2016 **Ship Operator – Liner and Tramping (Internship) NIRINT SHIPPING – Barendrecht, Netherlands** <http://nirint.eu/>
3 months Direct contact with ships' crew, stowage plan, daily follow-up of ships' position, bunker order, attend loading/discharging operations in Rotterdam, close contact with port agents, schedule update, container control
- 2015 **Ship agent – Port of Nantes-Saint Nazaire (Internship) WORMS-MTTM – Montoir-de-Bretagne, France**
3 months Dry bulk and breakbulk ship's call management: Pro forma invoice, Pre-arrival documents, daily update to parties involved, collecting and handing out documents on board, B/L establishment, Statement of facts, husbandry
- 2014 **Import-Export Agent – Freight forwarding (Internship: 1 month, then seasonal work)**
4 months **OSL NETHERLANDS – Vlaardingen, Netherlands** <http://www.oceanssl.com/>
Quotation, road haulage and maritime booking (container), insurance, custom clearance, client follow-up, invoicing
- 2013 **Sales Assistant – Ready-to-fill pastry products sector (Internship) PIDY-Ypres, Belgium** <http://www.pidy.com/>
2 months Prospection on the German market: database creation with 1,200 potential customers, emailing, phoning, follow-up, taking orders

Education

- 2016-2017 **Second year of Master's degree, Shipping and Trading - Foreign Trade University, (Ho Chi Minh, Vietnam)**
Derivative Markets, Maritime Finance, Strategy and Supply Chain, Business Law, Insurance and Risks Management
- 2015-2016 **First year of Master's Degree, Shipping and Trading - University of Nantes**
Finance, Industrial economy, Maritime law, Tramping, Transport policy, Bunker management, Times sheet management
- 2014-2015 **Bachelor's Degree in Management, Maritime and Port Logistics - University of Nantes**
Incoterms, Tramping, Charter parties, Shipping lines, Customs, Road & Air freight, Economy, Maritime law, English, Spanish
- 2012-2014 **BTS (a two-year vocational course) in International Trade - Les Arcades High School (Dijon)**
Import-export operations, Logistics, Negotiation, French, English, German Chinese, Marketing, Management, Law, Economy
- June 2012 **Scientific BACCALAUREATE - Prieur de la Côte d'Or High School (Auxonne)**
- 2009-2010 **One year in New-Zealand - Katikati College (Katikati, New-Zealand)**

Cultural experiences

- 2016 Travel in Asia : Vietnam, Cambodia, Laos, Malaysia, Hong-Kong, Singapore.
- 2012 (August) Tour around « Europe » to discover several cultures (Czech Republic, Hungary, Bulgaria, Turkey, Greece, Croatia)
- 2010 One year in New Zealand as exchange student. Immersion in Maori culture and improvement of my language skills.

Language and computer skills

- French: Native language
- English: Very good knowledge written and spoken
- Office Pack - Microsoft Word, Excel, Powerpoint, Access - Outlook, Internet Explorer
- German: Intermediate knowledge written and spoken
- Chinese: Beginner

Interests

Travelling; Sports (Judo: black belt for 12 years, running, hiking, snowboarding, rock-climbing)